

RECOMMENDATION FOR LAW FIRM SELECTION

Date: October 17, 2019

To: Denise J. Smyler
General Counsel

From: Jordan M. Kiessling
Issuing Officer

CC: Shawn E. Smith
Deputy Chief Counsel
Department of General Services

RE: Evaluation of Proposals Submitted in Response to
RFP OGC-2019-02 Territory 4 Issued March 7, 2019

PART I.

This RFP was issued pursuant to Executive Order 2015-2 dated January 20, 2015, and in accordance with Section 518 of the Commonwealth Procurement Code, 62 Pa.C.S. § 518, and Part III Chapter 8 of the Department of General Services (DGS) Procurement Handbook.

The Issuing Office designated to conduct this procurement has completed its evaluation. As further described below, the following law firms are being recommended for award of legal services contracts:

Law Office of Nathaniel M. Holmes LLC (prime counsel)
Griesing Law, LLC (prime counsel)
Rulis & Bochicchio, LLC (prime counsel)
Dethlefs-Pykosh Law Group, LLC (prime counsel)
Goldfein and Joseph, P.C. (prime counsel)
Berman Voss (prime counsel)
Sand & Saidel, PC (prime counsel)

This memorandum also documents that all necessary steps were taken in conducting the procurement in accordance with the provisions of the Commonwealth Procurement Code. To the extent that written determinations are required under the Code for any of the following steps and no attached record exists, this memorandum shall serve as written confirmation that such step occurred.

**** DUE TO THE URGENT NEED FOR LEGAL SERVICES, APPROVAL IS BEING SOUGHT FOR THE SELECTED LAW FIRMS TO BEGIN WORK IMMEDIATELY ****

PART II.

A. PUBLIC NOTICE: Public notice of the RFP was posted on both the DGS website and the Office of General Counsel's website on **March 7, 2019**.

B. EVALUATION COMMITTEE: An evaluation committee was established consisting of agency representatives from the **Office of Administration, Department of General Services and the Governor's Office of General Counsel**.

C. ADDENDA TO THE RFP: Potential offerors were given the opportunity in accordance with Section I-8 of the RFP to submit questions concerning the procurement to the Issuing Office. The official responses to the questions were incorporated into the RFP by addenda per Section I-9 of the RFP.

PART III.

A. CRITERIA: The relative importance of the major evaluation criteria established prior to opening the proposals consisted of **technical 50%, cost 30%, small diverse and small business (SDB/SB) participation 20%, and 100 law firm diversity bonus points**.

B. PROPOSALS: A total of **fourteen (14)** proposals were received on or before the due date of **April 5, 2019**. No law firms responded by stating that they would not be submitting proposals. No proposals were received late.

C. RESULTS:

1. The evaluation committee reported the following results of its evaluation to the Issuing Office:
2. As indicated in the Initial Scoring, **four (4) offeror's** technical submittals failed to receive **75%** of the available technical points required in order to be eligible to be considered for award.
3. The Issuing Office evaluated and scored the cost proposals and law firm diversity submittals and combined the technical scores, cost scores, law firm diversity scores and the SDB/SB scores received from the DGS Bureau of Diversity, Inclusion and Small Business Opportunities.

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4. INITIAL SCORING: The overall scoring for this procurement concluded as follows:

<i>Offeror</i>	<i>Technical Score</i>	<i>SDB/SB Score</i>	<i>Price Score</i>	<i>Law Firm Diversity</i>	<i>Overall Score</i>
Berman Voss	458.20	30.00	255.00	5.00	748.20
Dethlefs-Pykosh Law Group, LLC	432.76	60.00	281.25	40.00	814.01
Goldfein and Joseph, P.C.	500.00	0.00	300.00	10.00	810.00
Griesing Law, LLC	408.95	200.00	225.00	55.00	888.95
High Swartz LLP	431.06	60.00	183.75	10.00	684.81
Law Office of Nathaniel M. Holmes LLC	407.61	200.00	295.31	45.00	947.92
Rawle & Henderson, LLP	487.41	0.00	198.75	10.00	696.16
Rulis & Bochicchio, LLC	469.54	116.67	281.25	15.00	882.46
Sand & Saidel, PC	485.94	40.00	208.13	10.00	744.07
Thomas, Thomas & Hafer, LLP	434.27	10.00	226.69	25.00	695.96
<i>Law Firm Not Meeting the 75% Technical Threshold</i>					
Ahmad Zaffarese, LLC	359.34	N/A	N/A	N/A	N/A
Elias Mickle Kennedy LLC	346.72	N/A	N/A	N/A	N/A
Kent/McBride, P.C.	369.38	N/A	N/A	N/A	N/A
Weber Gallagher Simpson Stapleton Fires Newby LLP	272.68	N/A	N/A	N/A	N/A

5. FAIR AND REASONABLE COMPENSATION:

As provided in the RFP, and pursuant to Section 518 of the Procurement Code, fair and reasonable compensation was negotiated with the best qualified law firms, as needed, prior to awards being made.

6. SMALL DIVERSE BUSINESS/SMALL BUSINESS COMMITMENTS:

Law Office of Nathaniel M. Holmes, LLC is a verified small diverse business.

Griesing Law, LLC is a verified small diverse business. Griesing Law, LLC is committed to subcontracting with one (1) small diverse firm, Juristaff, Inc., for legal services over the entire engagement timeframe. Griesing Law, LLC is committing 20% of the total value of its offering to **Juristaff, Inc.**

Rulis & Bochicchio, LLC is committed to subcontracting with one (1) small diverse firm, Ahmad Zaffarese, LLC, for legal services over the entire engagement timeframe. Rulis & Bochicchio, LLC is committing 25% of the total value of its offering to **Ahmad Zaffarese, LLC.**

Dethlefs-Pykosh Law Group, LLC is committed to subcontracting with one (1) small diverse firm, Champion Law Office LLC, for legal services over the entire engagement timeframe. Dethlefs-Pykosh Law Group, LLC is committing 30% of the total value of its offering to **Champion Law Group LLC.**

Berman Voss is committed to subcontracting with one (1) small diverse firm, the Law Offices of Nathaniel M. Holmes LLC, for legal services over the entire engagement timeframe. Berman Voss is committing 15% of the total value of its offering to the **Law Offices of Nathaniel M. Holmes LLC.**

Sand & Saidel, PC is committed to subcontracting with one (1) small diverse firm, Griesing Law, LLC, for legal services over the entire engagement timeframe. Sand & Saidel, PC is committing 20% of the total value of its offering to **Griesing Law, LLC.**

7. CONTRACTOR RESPONSIBILITY: The Law Offices of Nathaniel M. Holmes, LLC, Griesing Law, LLC, Rulis & Bochicchio, LLC, Dethlefs-Pykosh Law Group, LLC, Goldfein and Joseph, P.C., Berman Voss, Sand & Saidel, PC and their respective subcontractors required to be disclosed or approved by the Commonwealth have been verified as responsible contractors in accordance with management directives, the Procurement Handbook and the Procurement Code, as applicable.

PART IV.

RECOMMENDATION: As the Issuing Officer, I recommend the Law Office of Nathaniel M. Holmes, LLC, Griesing Law, LLC, Rulis & Bochicchio, LLC, Dethlefs-Pykosh Law Group, LLC, Goldfein and Joseph, P.C., Berman Voss and Sand & Saidel, PC, be awarded contracts for legal services. This recommendation selection is based upon the results of the evaluation and review of the proposals as summarized above. **The term of the contract will be one year with three (3) additional one (1) year renewals.** The Office of Administration, in consultation with the Office of General Counsel, will allocate the legal services set forth in the resulting contracts

among the selected law firms. **Due to the urgent need for legal services, the Office of Administration is seeking the Law Office of Nathaniel M. Holmes, LLC, Griesing Law, LLC, Rulis & Bochicchio, LLC, Dethlefs-Pykosh Law Group, LLC, Goldfein and Joseph, P.C., Berman Voss and Sand & Saidel, PC to begin work immediately.**

PART V.

CONTRACTING OFFICER DETERMINATION:

Based upon the results of the evaluation and the above recommendation, I have determined that the Law Office of Nathaniel M. Holmes, LLC, Griesing Law, LLC, Rulis & Bochicchio, LLC, Dethlefs-Pykosh Law Group, LLC, Goldfein and Joseph, P.C., Berman Voss and Sand & Saidel, PC are the best qualified law firms based on the evaluation factors set forth in the RFP.

I disapprove the recommendation.


Denise J. Smyler
General Counsel

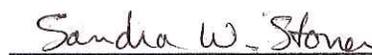
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PART VI.

AUTHORIZATION:

Based upon the Contracting Officer's determination, I authorize the Issuing Office to make contract awards to the Law Office of Nathaniel M. Holmes, LLC, Griesing Law, LLC, Rulis & Bochicchio, LLC, Dethlefs-Pykosh Law Group, LLC, Goldfein and Joseph, P.C., Berman Voss and Sand & Saidel, PC.

OFFICE OF ADMINISTRATION:


Sandra W. Stoner
Chief Counsel

10/17/19
Date