

RECOMMENDATION FOR LAW FIRM SELECTION

Date: April 27, 2016

To: Denise J. Smyler
General Counsel

From: Jordan M. Wagner
Issuing Officer

CC: Shawn E. Smith
Deputy Chief Counsel
Department of General Services

RE: Evaluation of Proposals Submitted in Response to
RFP OGC-2016-07 Issued March 18, 2016

PART I.

This RFP was issued pursuant to Executive Order 2015-2 dated January 20, 2015, and in accordance with Section 518 of the Commonwealth Procurement Code, 62 Pa.C.S. § 518, and Part III Chapter 8 of the Department of General Services (DGS) Procurement Handbook.

The Issuing Office designated to conduct this procurement has completed its evaluation. As further described below, the following law firm is being recommended for award of a legal services contract:

Ballard Spahr, LLP

This memorandum also documents that all necessary steps were taken in conducting the procurement in accordance with the provisions of the Commonwealth Procurement Code. To the extent that written determinations are required under the Code for any of the following steps and no attached record exists, this memorandum shall serve as written confirmation that such step occurred.

**** DUE TO THE URGENT NEED FOR LEGAL SERVICES, APPROVAL IS BEING SOUGHT FOR THE SELECTED LAW FIRM TO BEGIN WORK IMMEDIATELY ****

PART II.

A. PUBLIC NOTICE: Public notice of the RFP was posted on both the DGS website and the Office of General Counsel's website on **March 18, 2016**.

Recommendation for Law Firm Selection
RFP OGC-2016-07 Issued March 18, 2016
April 27, 2016
Page 2 of 5

B. EVALUATION COMMITTEE: An evaluation committee was established consisting of agency representatives from the **Office of the Budget, Department of General Services, Pennsylvania Department of Auditor General, Pennsylvania Department of Treasury and the Office of General Counsel.**

C. ADDENDA TO THE RFP: Potential offerors were given the opportunity in accordance with Section I-8 of the RFP to submit questions concerning the procurement to the Issuing Office. The official responses to the questions were incorporated into the RFP by addenda per Section I-9 of the RFP.

PART III.

A. CRITERIA: The relative importance of the major evaluation criteria established prior to opening the proposals consisted of **technical 60%, cost 20%, small diverse business (SDB) participation 20%, and 10 law firm diversity bonus points.**

B. PROPOSALS: A total of **sixteen (16)** proposals were received on or before the due date of **April 1, 2016.** No law firms responded by stating that they would not be submitting proposals. No proposals were received late.

C. RESULTS:

1. The evaluation committee reported the following results of its evaluation to the Issuing Office:
2. As indicated in the Initial Scoring, all of the law firm's technical submissions received at least **70%** of the available technical points required in order to be eligible to be considered for award.
3. The Issuing Office evaluated and scored the cost proposals and law firm diversity submittals and combined the technical scores, cost scores, law firm diversity scores and the SDB scores received from the DGS Bureau of Diversity, Inclusion and Small Business Opportunities.

Recommendation for Law Firm Selection
RFP OGC-2016-07 Issued March 18, 2016
April 27, 2016
Page 3 of 5

4. INITIAL SCORING: The overall scoring for this procurement concluded as follows:

<i>Offeror</i>	<i>Technical Score</i>	<i>SDB Score</i>	<i>Price Score</i>	<i>Law Firm Diversity</i>	<i>Overall Score</i>
Ballard Spahr, LLP	58.46	20.00	20.00	3.00	101.46
Campbell & Levine, LLC	48.64	0.00	0.00	0.00	48.64
Clark Hill, PLC	48.58	15.00	0.00	1.00	64.58
Cozen O'Connor	55.69	15.00	0.00	1.00	71.69
Dinsmore & Shohl, LLP	49.04	15.00	2.96	1.00	68.00
Duane Morris, LLP	51.26	15.00	0.00	3.00	69.26
Fineman Krekstein & Harris, P.C.	48.41	15.00	0.00	1.00	64.41
Georgiadis Setley	51.61	0.00	2.67	1.00	55.28
Houston Harbaugh, P.C.	52.48	3.57	0.00	1.00	57.05
Kutak Rock, LLP	56.67	15.00	0.00	0.00	71.67
McNees Wallace & Nurick, LLC	57.98	15.00	3.20	3.00	79.18
Reed Smith, LLP	56.67	10.00	0.00	2.00	68.67
Saul Ewing, LLP	60.00	15.00	0.00	2.00	77.00
Stevens & Lee	56.06	12.50	0.00	1.00	69.56
Stradley Ronon Stevens & Young, LLP	55.95	20.00	0.00	3.00	78.95
Zarwin Baum DeVito Kaplan Schaer Toddy, P.C.	49.16	15.00	0.93	1.00	66.09

Recommendation for Law Firm Selection
RFP OGC-2016-07 Issued March 18, 2016
April 27, 2016
Page 4 of 5

5. FAIR AND REASONABLE COMPENSATION:

As provided in the RFP, and pursuant to Section 518 of the Procurement Code, fair and reasonable compensation was negotiated with the best qualified law firms prior to award being made.

6. SMALL/DIVERSE BUSINESS COMMITMENTS:

Ballard Spahr, LLP is committed to subcontracting with one (1) small diverse firm, Turner Law, P.C., for legal services over the entire engagement timeframe. Ballard Spahr, LLP is committing **40%** of the total value of its offering to **Turner Law, P.C.**

7. CONTRACTOR RESPONSIBILITY: Ballard Spahr, LLP and their respective subcontractor required to be disclosed or approved by the Commonwealth have been verified as responsible contractors in accordance with management directives, the Procurement Handbook and the Procurement Code, as applicable.

PART IV.

RECOMMENDATION: As the Issuing Officer, I recommend Ballard Spahr, LLP be awarded a contract for legal services. This recommendation selection is based upon the results of the evaluation and review of the proposals as summarized above. **The term of the contract will be through the duration of the bond issuance.** The Office of the Budget, in consultation with the Office of General Counsel, will allocate the legal services set forth in the resulting contract among the selected law firm. **Due to the urgent need for legal services, the Office of the Budget is seeking Ballard Spahr, LLP to begin work immediately.**

Recommendation for Law Firm Selection
RFP OGC-2016-07 Issued March 18, 2016
April 27, 2016
Page 5 of 5

PART V.

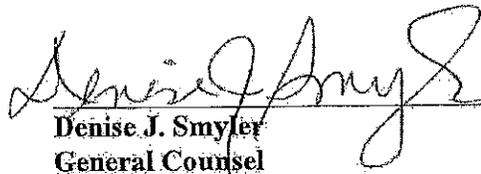
CONTRACTING OFFICER DETERMINATION:



Based upon the results of the evaluation and the above recommendation, I have determined that Ballard Spahr, LLP is the best qualified law firm based on the evaluation factors set forth in the RFP.



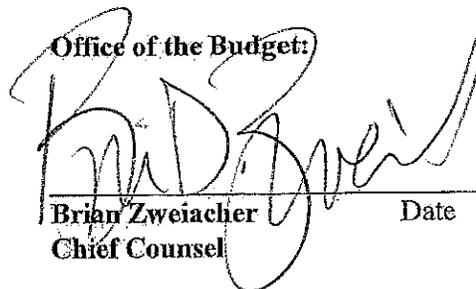
I disapprove the recommendation.

 4/27/16
Denise J. Smyler Date
General Counsel

PART VI.

AUTHORIZATION:

Based upon the Contracting Officer's determination, I authorize the Issuing Office to make a contract award to Ballard Spahr, LLP.

Office of the Budget:
 5/5/2016
Brian Zweiacher Date
Chief Counsel